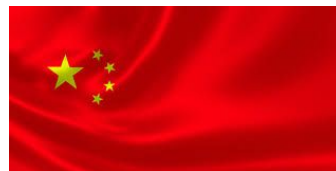


# China Localization Package


**ORACLE  
NETSUITE**
**5 STAR AWARD  
2020 ★★★★★**

Implementing NetSuite in China has several challenges. Our consultants will lead your chinese team to a quick go-live.

Multibooks are very challenging to implement in China but we have solutions.

## Solution brief

1. NetSuite default setup including companies, subsidiaries, tax & accounting periods, users
2. CoA (including mapping of US accounts to CGAAP accounts), JE
3. Chinese standard financial statements set-up
4. Chinese standard GST set-up
5. Master data templates
6. Starting balances, inventories, AP and AR
7. Forms modifications on Chinese pages
8. Printouts in chinese
9. Other reports for Chinese users
10. Role, center, users set-up
11. Training
12. All-in-one Support

## Printouts samples Fully compliant

MB Partner Training  
**记账凭证**  
 附件数: 0  
 日期: 2014-11-04  
 凭证号: 0001 (1/1)

摘要	科目	币种	汇率	原币金额	借方	贷方
	Accounts Receivable	USA	1	25	25.00	
	Deferred Revenue	USA	1	25		25.00
合计: 减拾伍元					25.00	25.00

核准: 经办: 审核: 过账: 出纳: 制单:

项目	本期金额	上年同期
一、营业收入	0.00	0.00
减: 营业成本	0.00	0.00
加: 营业税金及附加	0.00	0.00
减: 销售费用	0.00	0.00
管理费用	0.00	0.00
财务费用	0.00	0.00
资产减值损失	0.00	0.00
加: 公允价值变动收益 (损失以“-”号填列)	0.00	0.00
投资收益 (损失以“-”号填列)	0.00	0.00
其中: 对联营企业和合营企业的投资收益	0.00	0.00
二、营业利润(亏损以“-”号填列)	0.00	0.00
加: 营业外收入	0.00	0.00
减: 营业外支出	0.00	0.00
其中: 非流动资产处理损失	0.00	0.00
三、利润总额(亏损总额以“-”号填列)	0.00	0.00
减: 所得税费用	0.00	0.00
减: 以前年度损益调整	0.00	0.00
四、净利润(净亏损以“-”号填列)	0.00	0.00
五、每股收益		
(一) 基本每股收益	0.00	0.00
(二) 稀释每股收益	0.00	0.00

现金流量表			
编制单位: 中国总公司		Nov 2020 - Nov 2020	
		单位: RMB / 元	
项目	行次	本期金额	上期金额
<b>一、经营活动产生的现金流量:</b>			
销售商品、提供劳务收到的现金	1	0	0
收到的税费返还	2	0	0
收到其他与经营活动有关的现金	3	0	0
收到其他与经营活动有关的现金	4	0	0
<b>经营活动现金流入小计</b>	5	0	0
购买商品、接受劳务支付的现金	6	0	0
支付给职工以及为职工支付的现金	7	0	0
支付的各项税费	8	0	0
支付其他与经营活动有关的现金	9	0	0
<b>经营活动现金流出小计</b>	10	0	0
<b>经营活动产生的现金流量净额</b>	11	0	0
<b>二、投资活动产生的现金流量:</b>			
收回投资收到的现金	12	0	0
取得投资收益收到的现金	13	0	0
处置固定资产、无形资产和其他长期资产收回的现金净额	14	0	0
处置子公司及其他营业单位收到的现金净额	15	0	0
收到其他与投资活动有关的现金	16	0	0
收到其他与投资活动有关的现金	17	0	0
<b>投资活动现金流入小计</b>	18	0	0
购建固定资产、无形资产和其他长期资产支付的现金	19	0	0
投资支付的现金	20	0	0
取得子公司及其他营业单位支付的现金净额	21	0	0
支付其他与投资活动有关的现金	22	0	0
<b>投资活动现金流出小计</b>	23	0	0
<b>投资活动产生的现金流量净额</b>	24	0	0
<b>三、筹资活动产生的现金流量:</b>			
吸收投资收到的现金	25	0	0
取得借款收到的现金	26	0	0
收到其他与筹资活动有关的现金	27	0	0
收到其他与筹资活动有关的现金	28	0	0
<b>筹资活动现金流入小计</b>	29	0	0
偿还债务支付的现金	30	0	0
分配股利、利润或偿付利息支付的现金	31	0	0
支付其他与筹资活动有关的现金	32	0	0
<b>筹资活动现金流出小计</b>	33	0	0
<b>筹资活动产生的现金流量净额</b>	34	0	0
<b>四、汇率变动对现金及现金等价物的影响</b>	35	0	0
<b>五、现金及现金等价物净增加额</b>	36	0	0
加: 期初现金及现金等价物余额	37	90,440,930.62	13,015.00
<b>六、期末现金及现金等价物余额</b>	38	90,440,940.62	13,015.00

## References

# 100+ happy clients in China 30+ localizations

Q4 : What was good about working with Shearwater? In term of Solution / Consulting / Price / Communication / Sales / Contract / Support?

Communication was efficient both in English and Chinese, great knowledge of NetSuite and business in China, smart solutions to business needs. Reasonable price.

Q5: What are the advantages of using NetSuite?

The cloud ERP systems allows anyone to work anywhere anytime, consolidate real-time all data coming from our business processes across the different subsidiaries, in different countries, and give us management actionable insights.

Q6: would you recommend to others to work us, and why?

Shearwater has proven a reliable partner over the course of the project.

Date: 18.03.2020

Name: 

We do deliver both fast and complex NetSuite projects in China, for all industries and business models, and company sizes ranging from 10 to 5000 employees.

Besides purely domestic projects, we also have global projects for chinese companies abroad, and also for global companies in China.

Our consulting approach has given us high marks for both projects delivery as well as support!

## Why Shearwater? We're the leading partner in East Asia



Since 2012 Shearwater has been the largest partner in Japan, winning several awards. The group expanded in China since 2014, and as become the go-to partner for international companies and challenging projects. We now have offices and consultants in China's main cities as well as in Japan, Korea, Taiwan, Hong Kong, Vietnam, Singapore, Malaysia, and Europe.

With Shearwater, you get:

1. 100+ experienced consultants
2. A reliable and reasonable methodology
3. A one-stop service partner from consulting, development, support and addons

## Additional Options Optimize & Get the next level!



NetSuite is great! It can be extended in so many ways. For China, we have developed and are selling the following Apps:

1. golden tax connector
2. Local VAT tax connectors
3. Alibaba and EC connector
4. Kingdee / Yonyu connector
5. Chinese banks connector
6. OMS connector

Beyond those china-specific options, we offer additional customizations such as a native WMS etc, and we can further customize NetSuite for manufacturing, revenue recognition, budgeting etc.

We provide a sales consultant to assess needs with your local or global teams.